

Message Text

UNCLASSIFIED

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13

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TO USDOC WASHDC

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AMCONSUL ZAGREB UNN

UNCLAS BELGRADE 0444

E.O. 11652: N/A

TAGS: BEXP, YO

SUBJECT: MAJOR PROJECT: UNIS COLD-ROLLED BANK FACTORY

REF: STATE 9651

1. JOHN A. ORRIS, SALES ENGINEER, WEAN UNITED, DISCUSSED SUBJECT PROJECT WITH UNIS OFFICIALS JANUARY 18-19. UNIS EXPRESSED INTEREST IN RECEIVING COMPLETE ENGINEERING AND EQUIPMENT FOR BANK FACTORY, AND AGREED PROVIDE PLANT SPECIFICATIONS TO WEAN WITHIN TWO WEEKS. ORRIS SAID WITHIN THREE MONTHS WEAN WOULD SUBMIT PROPOSAL AND ESTIMATED COST US GOOD AND SERVICES AT \$30-33 MILLION. UNIS INTENDS APPLY EXIM BANK PRELIMINARY COMMITMENT AND IS INTERESTED SIMILAR DISCUSSIONS OTHER US FIRMS.

2. PRIVREDNA BANKA SARAJEVO, MAJOR BANK YUGOSLAV REPUBLIC BOSNIA/HERZEGOVINA, VERY PLEASED WITH QUICK USG RESPONSE TO UNIS PROJECT. AS A RESULT, BANK HAS PROVIDED EMBASSY LIST 15 MAJOR PROJECTS IN THEIR REPUBLIC DURING NEXT TWO YEARS. TOTAL INVESTMENT THESE PROJECTS \$160 MILLION; TOTAL EXPENDITURE FOREIGN EQUIPMENT ESTIMATED AT \$56.8 MILLION. DETAILS FOLLOW BY SEPTTEL.
JOHNSON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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